

# News from Skyline Global Partners

## LLC



# Skyline

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## Global Partners

### Skyline Overview

#### Investment Focus

**Investment Structures:**

- Â· Management Buyouts
- Â· Recapitalizations
- Â· Growth Equity

**Investment Criteria:**

- Â· Invest \$10-\$30 million in equity
- Â· Revenue of \$20-\$100 million
- Â· EBITDA of \$3-\$15 million
- Â· Strong management team
- Â· Large, growing market
- Â· Product/service with sustainable competitive differentiation/advantage
- Â· Diversified customer/supplier base
- Â· Recurring revenues
- Â· Low capital expenditures

**Industries:**

- Â· Healthcare
- Â· Manufacturing
- Â· Business Services

#### Investment Professionals

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## Skyline Announces Investment in iMDsoft

Skyline Global Partners LLC is pleased to announce the close of an investment in iMDsoft on June 11, 2012. Financial terms of the transaction were not disclosed.

iMDsoft is a worldwide leader in high acuity clinical information systems. The Company's products are designed to enhance quality of care for critically ill patients and improve financial performance for healthcare providers. Hospitals, healthcare systems, and major medical centers across North America, Europe, Asia and Australia are using iMDsoft's innovative technology to promote patient safety, contain costs, support research and compliance, and achieve sustainable market leadership. The award-winning, patented MetaVision Suite was first implemented in 1999. The system uses a single platform to automate workflows in a variety of high-acuity environments, including intensive care, pre-op, operating room, post-op, step-down units, and general in-patient beds.

Skyline partnered with TPG Growth, the middle market and growth equity investment platform of global investment firm TPG, to provide liquidity for shareholders and growth capital for the business.

More information on iMDsoft can be found at: [www.imd-soft.com](http://www.imd-soft.com).

## About Skyline Global Partners

Skyline Global Partners LLC is a lower middle market private equity firm based in Chicago, Illinois. We focus on buyouts and growth equity investments in the United States and Canada. Skyline targets companies in the healthcare, manufacturing, and business services sectors.

We seek companies that are entrepreneurial, growing and profitable. Skyline believes lower middle market companies to be most representative of these characteristics. We partner with management teams to provide capital and strategic guidance for shareholder value enhancement.

Global businesses or those with global aspirations are of significant interest to us. Our worldwide contacts bring a unique set of relationships and strategic value add to the management teams and companies that we partner with and invest in.

Our investment professionals have 50 years of experience in private equity, investment banking, commercial lending, entrepreneurship, operations, strategy consulting and executive search. We bring this wealth of knowledge to the benefit of our portfolio companies.

More information on Skyline can be found at: [www.skylinegp.com](http://www.skylinegp.com) .

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