

News From Skyline Global Partners



Skyline Global Partners

Skyline Partnering with Experienced CEO to Identify Payments Industry Platform Investments

Skyline Global Partners LLC has partnered with John Racine, an experienced senior executive and former CEO from the **payment processing** industry, to identify and acquire new investment platforms with \$20-100 million of revenue or more. John has over twenty years of experience driving growth strategies as a senior executive, consultant, board member and investor in financial products, services and technology companies, with a particular focus on merchant service providers and payment processing. We are interested in a **broad range of merchant service provider and payment processing** companies, including:

- Merchant Processing & Services
- Prepaid Debit Processing & Services
- Financial Transaction Processing & Services
- Remittance Processing
- B2B Payments
- Bank Processing Solutions
- Bank Payment Infrastructure Software
- Receivables Management Services

We welcome referrals from intermediaries regarding applicable investment opportunities.

About Skyline Global Partners

Skyline Global Partners LLC is a lower middle market private equity firm based in Chicago, Illinois. We focus on buyouts and growth equity investments in the United States and Canada. Skyline targets companies in the healthcare, manufacturing, business services, and technology sectors and has legacy investment experience in consumer and energy.

We seek companies that are entrepreneurial, growing and profitable. Skyline believes lower middle market companies to be most representative of these characteristics. We partner with management teams to provide capital and strategic

Skyline Overview

Investment Focus

Investment Structures:

- Â• Management Buyouts
- Â• Recapitalizations
- Â• Growth Equity

Investment Criteria:

- Â• Invest \$10-\$100 million in equity
- Â• Revenue of \$20-\$100 million
- Â• EBITDA of \$3-\$15 million
- Â• Strong management team
- Â• Large, growing market
- Â• Product/service with sustainable competitive differentiation/advantage
- Â• Diversified customer/supplier base
- Â• Recurring revenues
- Â• Low capital expenditures

Industries:

- Â• Healthcare
- Â• Manufacturing
- Â• Business Services
- Â• Technology

Investment Professionals

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guidance for shareholder value enhancement.

Global businesses or those with global aspirations are of significant interest to us. Our worldwide contacts bring a unique set of relationships and strategic value add to the management teams and companies that we partner with and invest in.

Our investment professionals have 50 years of experience in private equity, investment banking, commercial lending, entrepreneurship, operations, strategy consulting and executive search. We bring this wealth of knowledge to the benefit of our portfolio companies.

More information on Skyline can be found at: www.skylinegp.com .

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