



## Skyline Global Partners

### Skyline Closes Investment in Painters Supply & Equipment Co.

Skyline Global Partners LLC is pleased to announce the close of a control equity investment in Painters Supply & Equipment Co. ("PSE") on June 16, 2017. Financial terms of the transaction were not disclosed.

PSE is a leading distributor of automotive, industrial and architectural coatings.

The Company is based in Taylor, MI and has 21 branch locations across Michigan, Ohio and Indiana. PSE serves more than 4,000 customers, including collision repair shops, auto dealers, fleet operators, and various other commercial and industrial accounts. PSE is a PPG Platinum Distributor and maintains strong market share across its footprint.

Skyline partnered with PNC Riverarch Capital and Management to acquire PSE from its shareholders.

### About Skyline Global Partners

Skyline Global Partners LLC is a lower middle market private equity firm based in Chicago, Illinois. We focus on buyouts and growth equity investments on a control or minority ownership basis in the United States and Canada. Skyline targets companies in the healthcare, manufacturing, business services, software/SaaS, consumer products, and food/beverage/agribusiness sectors.

We seek companies that are entrepreneurial, growing and profitable. Skyline believes lower middle market companies to be most representative of these characteristics. We partner with management teams to provide capital and strategic guidance for shareholder value enhancement.

Global businesses or those with global aspirations are of significant interest to us. Our worldwide contacts bring a unique set of relationships and strategic value add to the management teams and companies that we partner with and invest in.

Our investment professionals have over 50 years of experience in private equity, investment banking, commercial lending, entrepreneurship, operations, strategy consulting and executive search. We bring this wealth of knowledge to the benefit of our portfolio companies.

More information on Skyline may be found at: [www.skylinegp.com](http://www.skylinegp.com).

### Skyline Overview

#### Investment Focus

##### **Investment Structures:**

- Management Buyouts
- Recapitalizations
- Growth Equity

##### **Investment Criteria:**

- Invest \$10-\$100M in equity
- Revenue of \$10-\$100M
- EBITDA of \$2-\$15M
- Strong management team
- Large, growing market
- Product/service with sustainable competitive advantage
- Diversified customers/suppliers
  - Recurring revenues
  - Low capital expenditures

##### **Industries:**

- Healthcare
- Manufacturing
- Business Services
- Software/SaaS
- Consumer Products
- Food/Beverage/Agribiz

### Investment Professionals

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