



Skyline Closes Growth Equity Investment in BRM Holdings LLC

Skyline Global Partners LLC is pleased to announce the close of a growth equity investment in BRM Holdings LLC ("BRM"), the parent company of Gypsoil and Beneficial Reuse Management, on September 16, 2019. Financials terms of the transaction were not disclosed.

BRM is a leading, innovative manufacturer and distributor of specialty agricultural and construction products using material sourced from the reusable by-product streams of utilities, municipalities and industrial companies. The Company's flagship product, Gypsoil, provides valuable nutrients and improves soil structure for farmers. BRM's customers benefit from reduced material input costs versus using virgin materials and by having access to leading edge agricultural products that increase yield and protect soil health. The environmental benefits of BRM's products include preservation of landfill space, conservation of natural resources, and reduced carbon dioxide emissions. BRM was founded in 1999 and is headquartered in Chicago, Illinois.

More information on BRM may be found at www.gypsoil.com and www.beneficialreuse.com.

Seeking New Platforms and Add-Ons

- Specialty Distributors
- Contract Manufacturers
- Nutraceuticals
- Specialty Fertilizers and Agricultural Products
- Healthcare Services

About Skyline Global Partners

Skyline Global Partners LLC is a lower middle market private equity firm based in Chicago, Illinois. We focus on buyouts and growth equity investments on a control or minority ownership basis in the United States and Canada. Skyline targets companies in the healthcare, manufacturing, business services, software/SaaS, consumer products, and food/beverage/agribusiness sectors.

We seek companies that are entrepreneurial, growing and profitable in niche industry sectors. Skyline believes lower middle market companies to be most representative of these characteristics. We partner with management teams to provide capital and strategic guidance and we leverage a large network of strategic co-investors, operating partners and executives to assist with growth and shareholder value enhancement post-investment.

Our investment professionals have over 50 years of experience in private equity, investment banking, commercial lending, entrepreneurship, operations, strategy consulting and executive search. We bring this wealth of knowledge to the benefit of our portfolio companies.

More information on Skyline may be found at: www.skylinegp.com.

Investment Focus

Investment Structures:

- Management Buyouts
- Recapitalizations
- Growth Equity

Investment Criteria:

- Invest \$10-\$100M in equity
- Revenue of \$10-\$100M
- EBITDA of \$2-\$15M
- Strong management team
- Large, growing market
- Product/service with sustainable competitive advantage
 - Diversified customers/suppliers
 - Recurring revenues
- Low capital expenditures

Industries:

- Healthcare
- Manufacturing
- Business Services
 - Software/SaaS
- Consumer Products
- Food/Beverage/Agribiz

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