

News from Skyline Global Partners LLC



Investment Focus

Investment Structures:

- Management Buyouts
- Recapitalizations
- Growth Equity

Investment Criteria:

- Invest \$10-\$100M in equity
- Revenue of \$10-\$100M
- EBITDA of \$2-\$15M
- Strong management team
- Large, growing market
- Product/service with sustainable competitive advantage
 - Diversified customers/suppliers
 - Recurring revenues
- Low capital expenditures

Industries:

- Healthcare
- Manufacturing
- Distribution
- Business Services
- Software/SaaS & eCommerce
- Consumer Products
- Food/Beverage/Agriculture

Investment Professionals

Ross Christianson
Partner

rchristianson@skylinegp.com
312-572-9434
[vCard](#)

Christopher Freeburg
Partner

cfreeburg@skylinegp.com
312-572-9433
[vCard](#)

Sachin Gupta
Partner

sgupta@skylinegp.com
312-572-9435
[vCard](#)

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Skyline Closes Investment in Lief Labs

Skyline Global Partners LLC is pleased to announce the close of an equity investment in Lief Labs ("Lief" or the "Company"). Financial terms of the transaction were not disclosed.

Lief Labs is a premier formulation and product development innovator and manufacturer of dietary supplements. The Company's in-house Product Development and R&D team creates the best tasting and most cutting-edge formulations of supplements. Lief also houses over 220,000 sq ft of new and fully renovated, full-service, state-of-the-art, Current Good Manufacturing Practice (cGMP) manufacturing facility, which includes an in-house analytical testing lab and a microbiology lab, and offers custom solutions for a multitude of supplement categories. The Company collaborates with entrepreneurial firms to help them build premier brands. Lief's turnkey solutions allow it to engage in seamless partnerships that help brands with scalability and sustainable growth. The Company was founded in 2008 and is based in Valencia, CA.

Our investment provided liquidity for shareholders and growth capital for the business. More information on Lief Labs may be found at: www.lieflabs.com.

Skyline Seeks New Platforms & Add-Ons

- Specialty Distributors
- Contract Manufacturers
- Specialty Fertilizers, Seed & Agricultural Products
- Lawn & Garden Products
- Nutraceuticals, Specialty Ingredients & Functional Foods
- Food & Beverage

About Skyline Global Partners

Skyline Global Partners LLC is a lower middle market private equity firm based in Chicago, Illinois. We focus on buyouts and growth equity investments on a control or minority ownership basis in the United States and Canada. Skyline targets companies in the healthcare, manufacturing, distribution, business services, software/SaaS & eCommerce, consumer products, and food/beverage/agriculture sectors.

We seek companies that are entrepreneurial, growing, and profitable in niche industry sectors. Skyline believes lower middle market companies to be most representative of these characteristics. We partner with management teams to provide capital and strategic guidance and we leverage a large network of strategic co-investors, operating partners, and executives to assist with growth and shareholder value enhancement post-investment.

Our investment professionals have over 50 years of experience in private equity, investment banking, commercial lending, entrepreneurship, operations, strategy consulting, and executive search. We bring this wealth of knowledge to the benefit of our portfolio companies.

More information on Skyline may be found at: www.skylinegp.com.

Skyline Global Partners LLC
200 West Madison Street, Suite 2100
Chicago, Illinois 60606