

News From Skyline Global Partners



Skyline Global Partners

Skyline Closes Investment in Shenandoah Growers

Skyline Global Partners LLC is pleased to announce the close of a growth equity investment in Shenandoah Growers on August 28, 2015. Financial terms of the transaction were not disclosed.

Shenandoah Growers is a leading technology-enabled, controlled-agriculture company, with an initial focus on organic fresh herbs. The Company produces and sells both live potted herbs and fresh cut herbs to many of the leading food retailers in the U.S. The Company's vision is to bring fresh organic culinary herbs to stores nationwide. Shenandoah Growers' substantial business evolution is evident in its growth from a single packaging facility that was less than 1,000 square feet in 1998 to operating over 260,000 square feet of greenhouses today, with facilities in Virginia, Indiana, Georgia and Texas. The Company was founded in 1990 and is based in Harrisonburg, VA.

"We are true entrepreneur farmers committed to being a part of America's healthy food movement and passionate about providing the finest produce possible," said Timothy Heydon, President and CEO at Shenandoah Growers. "This important investment allows us to expand our use of state-of-the-art greenhouses in Virginia, as well as deploy proprietary new technologies and grow innovations across all of our multi-regional operations."

Skyline partnered with several value-added family offices and operational executives to provide growth capital for the business.

More information on Shenandoah Growers may be found at:
www.shenandoahgrowers.com.

Skyline Overview

Investment Focus

Investment Structures:

- Management Buyouts
- Recapitalizations
- Growth Equity

Investment Criteria:

- Invest \$10-\$100M in equity
- Revenue of \$10-\$100M
- EBITDA of \$2-\$15M
- Strong management team
- Large, growing market
- Product/service with sustainable competitive advantage
- Diversified customers/suppliers
 - Recurring revenues
- Low capital expenditures

Industries:

- Healthcare
- Manufacturing
- Business Services
- Software/SaaS
- Consumer Products
- Food/Beverage/Agribusiness

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About Skyline Global Partners

Skyline Global Partners LLC is a lower middle market private equity firm based in Chicago, Illinois. We focus on buyouts and growth equity investments on a control or minority basis in the United States and Canada. Skyline targets companies in the healthcare, manufacturing, business services, software/SaaS, consumer products, and food/beverage/agribusiness sectors.

We seek companies that are entrepreneurial, growing and profitable. Skyline believes lower middle market companies to be most representative of these characteristics. We partner with management teams to provide capital and strategic guidance for shareholder value enhancement.

Global businesses or those with global aspirations are of significant interest to us. Our worldwide contacts bring a unique set of relationships and strategic value add to the management teams and companies that we partner with and invest in.

Our investment professionals have over 50 years of experience in private equity, investment banking, commercial lending, entrepreneurship, operations, strategy consulting and executive search. We bring this wealth of knowledge to the benefit of our portfolio companies.

More information on Skyline may be found at: www.skylinegp.com

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