



Skyline Global Partners

Skyline Closes Investment in Encap, LLC

Skyline Global Partners LLC is pleased to announce the close of a control equity investment in Encap, LLC ("Encap") on March 19, 2018. Financial terms of the transaction were not disclosed.

Encap is a technology leader in the consumer lawn and garden marketplace with a 20 year track record of growth. The Company was founded to create environmentally responsible, easy-to-use, high performance lawn and garden products and continues to deliver against this vision today. Encap has a long history of category changing innovations and strong strategic partnerships throughout the industry. As part of the investment, Skyline partnered with seasoned lawn and garden executives, including Jeff Keyser who will be Encap's CEO and Bob Bernstock who will serve on the Board of Directors. Encap is based in Green Bay, WI.

Skyline partnered with Oxeer Capital, which provided mezzanine financing to acquire Encap.

Encap is now actively looking for acquisition and partnership opportunities. More information on Encap may be found at: www.encap.net.

About Skyline Global Partners

Skyline Global Partners LLC is a lower middle market private equity firm based in Chicago, Illinois. We focus on buyouts and growth equity investments on a control or minority ownership basis in the United States and Canada. Skyline targets companies in the healthcare, manufacturing, business services, software/SaaS, consumer products, and food/beverage/agribusiness sectors.

We seek companies that are entrepreneurial, growing and profitable. Skyline believes lower middle market companies to be most representative of these characteristics. We partner with management teams to provide capital and strategic guidance for shareholder value enhancement.

Global businesses or those with global aspirations are of significant interest to us. Our worldwide contacts bring a unique set of relationships and strategic value add to the management teams and companies that we partner with and invest in.

Our investment professionals have over 50 years of experience in private equity, investment banking, commercial lending, entrepreneurship, operations, strategy consulting and executive search. We bring this wealth of knowledge to the benefit of our portfolio companies.

More information on Skyline may be found at: www.skylinegp.com.

Skyline Overview

Investment Focus

Investment Structures:

- Management Buyouts
- Recapitalizations
- Growth Equity

Investment Criteria:

- Invest \$10-\$100M in equity
- Revenue of \$10-\$100M
- EBITDA of \$2-\$15M
- Strong management team
- Large, growing market
- Product/service with sustainable competitive advantage
- Diversified customers/suppliers
- Recurring revenues
- Low capital expenditures

Industries:

- Healthcare
- Manufacturing
- Business Services
- Software/SaaS
- Consumer Products
- Food/Beverage/Agribiz

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