# **News From Skyline Global Partners**





# Skyline Closes Growth Equity Investment in Growers Edge Financial

Skyline Global Partners LLC is pleased to announce the close of a growth equity investment in Growers Edge Financial, Inc. ("GEF" or the "Company"). Financial terms of the transaction were not disclosed.

Growers Edge Financial is a leading provider of innovative agricultural technology and finance solutions that enable farmers to adopt new technologies to improve profitability. The Company puts grower profits first by delivering grower income assurance through data-driven financial technology products, solutions and tools for the agricultural sector. Empowering farmers to adopt new AgTech solutions to increase profitability, GEF solves the financial gaps of farmers by changing how agricultural inputs and services are sold, allowing them to capture more value and improve profits. The Company's fintech solutions enable growers, agribusiness, distribution partners and institutions to accelerate the adoption of AgTech innovations while managing risk. GEF is headquartered in Johnston, Iowa.

More information on Growers Edge Financial may be found at <a href="https://www.growersedge.com">www.growersedge.com</a>.

# Seeking New Platforms and Add-Ons

- Specialty Distributors
- Contract Manufacturers
- Healthcare Services & Products
- · Business Services
- Nutraceuticals & Specialty Ingredients
- Food & Beverage
- Specialty Fertilizers & Agricultural Products
- Lawn & Garden Products

# About Skyline Global Partners

Skyline Global Partners LLC is a lower middle market private equity firm based in Chicago, Illinois. We focus on buyouts and growth equity investments on a control or minority ownership basis in the United States and Canada. Skyline targets companies in the healthcare, manufacturing, business services, software/SaaS, consumer products, and food/beverage/agribusiness sectors.

We seek companies that are entrepreneurial, growing and profitable in niche industry sectors. Skyline believes lower middle market companies to be most representative of these characteristics. We partner with management teams to provide capital and strategic guidance and we leverage a large network of strategic co-investors, operating partners and executives to assist with growth and shareholder value enhancement post-investment.

Our investment professionals have over 50 years of experience in private equity, investment banking, commercial lending, entrepreneurship, operations, strategy consulting and executive search. We bring this wealth of knowledge to the benefit of our portfolio companies.

More information on Skyline may be found at: www.skylinegp.com.

## **Skyline Global Partners LLC**

200 West Madison Street, Suite 2100 Chicago, Illinois 60606

## **Investment Focus**

#### **Investment Structures:**

- · Management Buyouts
  - Recapitalizations
  - · Growth Equity

#### **Investment Criteria:**

- · Invest \$10-\$100M in equity
  - · Revenue of \$10-\$100M
  - · EBITDA of \$2-\$15M
  - · Strong management team
- · Large, growing market
- Product/service with sustainable competitive advantage
- · Diversified customers/suppliers
  - · Recurring revenues
  - · Low capital expenditures

#### **Industries:**

- · Healthcare
- · Manufacturing
- · Business Services
  - · Software/SaaS
- · Consumer Products
- · Food/Beverage/Agribiz

### **Investment Professionals**

#### Ross Christianson

Partner

rchristianson@skylinegp.com 312-572-9434 vCard

#### **Christopher Freeburg**

Partner

cfreeburg@skylinegp.com 312-572-9433 vCard

#### Sachin Gupta

Partner

sgupta@skylinegp.com 312-572-9435 vCard

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