

# News From Skyline Global Partners



## Skyline Closes Investment in Midwestern BioAg

Skyline Global Partners LLC is pleased to announce the close of a control equity investment in Midwestern BioAg ("MBA" or the "Company"). Financial terms of the transaction were not disclosed.

Midwestern BioAg is a leader in sustainable and innovative biological agriculture. The Company works with both organic and conventional farms to improve crop yields, sustainably and profitably through a comprehensive, soil-centric, whole-farm management system. MBA's offering of field-proven products feed a balanced mineral diet to the soil and crop which stimulates soil life and enhances nutrient-use efficiency. The Company's products and approach address a farm's yield-limiting factors with balanced fertilizer blends that go beyond NPK to include calcium, sulfur and micronutrients, such as boron, magnesium and manganese. MBA was founded in 1983 and is located in Blue Mounds, WI.

More information on Midwestern BioAg may be found at: [www.midwesternbioag.com](http://www.midwesternbioag.com).

## Seeking New Platforms and Add-Ons

- Specialty Distributors
- Contract Manufacturers
- Specialty Fertilizers & Agricultural Products
- Lawn & Garden Products
- Nutraceuticals & Specialty Ingredients
- Food & Beverage
- Healthcare Services & Products
- Business Services

## About Skyline Global Partners

Skyline Global Partners LLC is a lower middle market private equity firm based in Chicago, Illinois. We focus on buyouts and growth equity investments on a control or minority ownership basis in the United States and Canada. Skyline targets companies in the healthcare, manufacturing, business services, software/SaaS, consumer products, and food/beverage/agribusiness sectors.

We seek companies that are entrepreneurial, growing and profitable in niche industry sectors. Skyline believes lower middle market companies to be most representative of these characteristics. We partner with management teams to provide capital and strategic guidance and we leverage a large network of strategic co-investors, operating partners and executives to assist with growth and shareholder value enhancement post-investment.

Our investment professionals have over 50 years of experience in private equity, investment banking, commercial lending, entrepreneurship, operations, strategy consulting and executive search. We bring this wealth of knowledge to the benefit of our portfolio companies.

More information on Skyline may be found at: [www.skylinegp.com](http://www.skylinegp.com).

### Investment Focus

#### **Investment Structures:**

- Management Buyouts
- Recapitalizations
- Growth Equity

#### **Investment Criteria:**

- Invest \$10-\$100M in equity
- Revenue of \$10-\$100M
- EBITDA of \$2-\$15M
- Strong management team
- Large, growing market
- Product/service with sustainable competitive advantage
- Diversified customers/suppliers
  - Recurring revenues
- Low capital expenditures

#### **Industries:**

- Healthcare
- Manufacturing
- Business Services
- Software/SaaS
- Consumer Products
- Food/Beverage/Agribiz

### Investment Professionals

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